

NetSuite Discovery

Interactive analysis in the cloud to transform better decision-making

Key Features:

- Simple drag-n-drop, self-service report and dashboard design & analysis for business users
- Works with NetSuite ERP, Financial Planning, CRM, NetSuite OneWorld, PSA and eCommerce.
- Easily incorporate 3rd party data
- 70+ preconfigured NetSuite metrics for KPIs
- 30+ pre-built role-based views for immediate cross-org decisions
- On-the-fly what-if analysis

What Customers Are Saying:

“It was about delivering value quickly to the business – and we could see that Discovery could do this for us.”

— Thies Mining

What Analysts Are Saying:

“Adaptive provides a unique value proposition as a cloud-based solution providing BI and CPM in a single platform.”

— Nucleus Research

Pre-Built Views & Dashboards

LOB teams across the company are empowered with analysis from the start with out-of-the-box views for immediate insight, faster, better decisions.

Sales:

- Sales Revenue & Units Summary
- Sales Pipeline & Revenue Analysis Overview

Across the enterprise, from Finance to Marketing to Sales, business users are struggling to gain visibility across a growing amount of operational and financial data.

NetSuite Discovery empowers executives, line-of-business managers and finance professionals with dashboards, scorecards, self-service analysis and reporting all 100% cloud. Working across NetSuite plus 3rd party data sources, Discovery provides self-service, timely financial and operational insight, in one place, to everyone in the organization.

KEY BENEFITS:

Integrated Visual Dashboards across the Enterprise

- Access directly in NetSuite for visibility across NetSuite ERP, Financial Planning, CRM, Ecommerce, PSA, NetSuite OneWorld + 3rd party non-NetSuite apps
- Single sign on for seamless experience
- Incorporate data from multiple sources in a single dashboard

Deploy Quickly and Gain Immediate Insight

- Pre-packaged & pre-configured metrics plus pre-built role-based views
- Drag and drop dashboard & report design—no coding required

Analytics Where You Need Them—Mobile & On the Go

- Mobile and native iPhone app included standard
- On-the-go analysis, with drill down, all touch optimized



Prebuilt Analytics on NetSuite ERP, CRM, Ecommerce, PSA, and Non-NetSuite Data

- Sales Operational Performance
- Billing Overview
- Billing Analysis
- Billing Trends
- Billing GP% Analysis
- Booking Trends
- Booking GP% Analysis
- Backlog Overview
- Backlog Analysis
- Backlog GP% Analysis
- Back Order Analysis
- Quotes Overview
- Quotes Analysis
- Opportunities Overview
- Opportunities Analysis

Finance:

- Financial Summary
- Financial Performance
- Financial Analysis Actual/Budget
- AR & AP Overview
- AR & AP Analysis
- Revenue and COGS Overview
- Revenues and GM Analysis
- Other Income & Expense Overview
- Other Income & Expense Analysis

Marketing:

- Leads Overview
- Leads Analysis
- Campaign Performance

Supply Chain:

- Inventory Overview

And then some:

- Obtain more detail by any relevant aspect such as Customer, Partner, Sales Rep, Product, Location, Promotion, Campaign, and more.

PRODUCT HIGHLIGHTS:

Ad-Hoc Analysis & What-If

- Analyze data by drilling down and across multiple dimensions
- What-if scenario analysis makes it possible to game play different scenarios
- Enables drill down directly down to NetSuite transactional record

Snapshot Reporting

- Easily create printable reports from dashboards and metrics
- Scheduled reports and output to HTML, PDF, or Office
- Provides ideal platform for rapid, centralized, no code reporting

Trend Analysis & Exceptions.

- Time intelligence and dimensionality makes it easy to slice and dice
- Statistical analysis including forecasts and regression analysis
- Zones and alerts for exception analysis

High Performance and Elastic Data Store

- In-memory processing for immediate insight
- Cube-like data store automatically configures on the fly as data is loaded
- Provides ideal platform to integrate analytics data from across data sources



Same powerful self-service analysis for sales and other operational data Reporting and dashboards, all in one place; for at a glance views plus drill down analysis and insight.

