# PROFESSIONAL SUITESOLUTIONS

## Accelerate Your NetSuite Implementation

After more than two decades of implementing NetSuite for tens of thousands of customers worldwide, we've heard a lot of what you have to say. You want a solution that can address your business needs quickly and effectively. You want to maximize your functionality in the most cost-effective, time-saving way. You want a solution that is configured to your daily processes. And you want it all while reducing risk, time and cost by using an implementation that has been tried, tested and proven to succeed.

*We've listened—and we're delivering.*

### Key Benefits

- Leading Practices – Benefit from NetSuite's technical expertise and leading practices approach to quickly and effectively implement a solution that addresses current business needs, while providing a framework to enable additional features as the business evolves.
- Accelerate – Utilize the SuiteSolution foundation to quickly assess and identify business requirements and achieve a desired, cost-effective solution with quick configurations, resulting in accelerated implementation times.
- Extend – Configure a foundation solution designed to address common use cases to address specific business requirements.
- Minimize – Reduce risk, delivery timeframe and cost by utilizing a solution design that ensures a smooth, well executed implementation.

SuiteSolutions are industry-leading, solution accelerators that are designed and developed by NetSuite Professional Services leveraging industry leading practices that have been amassed over our extensive history of implementations. Our expertise in various industries has been put into practice within these solutions. With SuiteSolutions, NetSuite offers a library of ready-to-launch solutions to address common business requirements across vertical markets. SuiteSolutions facilitate accelerated time-to-market and reduce development costs, enabling customers to achieve business agility, faster and with fewer resources. In addition, the SuiteSolutions catalog spans solutions that enhance NetSuite product capabilities for global organizations, integration solutions and solutions that address industry-specific requirements to provide visibility into key business metrics.

### How it Works

NetSuite Professional Services provides implementation services, vertical knowledge and technical expertise to configure and customize the solution based on customer's needs and industries. Customers can also work with 3rd party solution providers to deploy these solutions.

The following is a list of current solution accelerators, beginning with the Top 5 most in-demand offerings.

| SuiteSolution | Key Features |
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| **Administration and Controls Toolkit** | • Manage access and security with robust and powerful audit and change management dashboard tools.<br>• Capture audit data when deleting sales orders, purchase orders, item receipts, item fulfillments, journals, inter-company journals and custom records.<br>• Automate role updates and changes.<br>• Automate employee access removal from sandbox accounts when access to production accounts terminate.<br>• Grant and revoke access to SuiteScript and SuiteBundle folders of non-administrative users for a limited time. |
| **Advanced Approvals** | • Configure consistent approval workflows across transaction types.<br>• Use approval configurations for purchase requisitions, purchase orders, vendor bills, expense reports, sales orders and journal entries; extensible to support additional transactions.<br>• Configure approval rules and rule groups.<br>• Automatically send email notifications and inline email approvals.<br>• Automatically delegate approval authority when the main approver is out of office. |

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| **AR (Accounts Receivable) Deduction and Chargeback Management** | • Efficiently resolve customer short payment and claims issues.<br>• Create credit memos for deductions claimed by customers at the time of customer payment.<br>• Create chargeback invoices for the deduction amount.<br>• Review deductions associated with an invoice.<br>• Automate write-offs for small outstanding balances on invoices based on predefined limits. |
| **Auto-Assign UPC Code** | • Capture Universal Product Code (UPC) information.<br>• Automatically assign UPC codes to designated inventory items.<br>• View UPC Codes and the related items. |
| **Consolidated Invoicing** | • Present a consolidated invoice from multiple invoices to improve the end customer experience and reduce invoicing costs.<br>• Run an on-demand or scheduled process to consolidate invoices for a billing period.<br>• Exclude specific invoices from consolidation.<br>• Trace the consolidated invoice to its constituent invoices and customer payments.<br>• Configure multiple invoice layouts for both print and email options. |
| **Credit Card Reauthorization** | • Maintain valid authorizations when backorders extend beyond authorization period.<br>• Configurable reauthorization rules.<br>• Check for valid authorization before orders ship.<br>• Display a warning message when sales orders do not have a valid authorization. |
| **CSV Integrator** | • Periodically import CSV data from external file systems (batch integration).<br>• Import any record type supported natively by the NetSuite CSV Import feature.<br>• Supports FTP and SFTP, character encoding, email-based and token-based authentication. |
| **Effective Date Pricing** | • Perform pricing update to an item or item category for a specified date or date range.<br>• Retain historical price information.<br>• Update pricing using CSV import. |

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| **Enhanced Validation and Defaulting** | • Configure restrictions on items that can be sold to customers.<br>• Prevent item quantity levels from going below a specific threshold at specified location.<br>• Configure defaults sales discounts at the header level. |
| **IT VAR Edition for Services** | • Set the default vendor on new inventory item records.<br>• Map the purchase order vendor and rate from an opportunity to a sales order.<br>• Map serial numbers added to shipped items during the fulfillment process back to the original sales order.<br>• Generate PDFs of charge based invoices using SuiteSolutions PDF Generator. |
| **Lot Traceability** | • Rapidly assess the impact of recalls and quality issues.<br>• Identify finished goods or raw materials that include the defective product.<br>• Trace Assembly Lot items or Component Lot items.<br>• Trace to the supplier or the customer using backward and forward traces.<br>• Search for all impacted transactions from one user interface.<br>• Supported transactions include sales orders, purchase orders, fulfilments, inventory transfers and work orders.<br>• Export and email search results. |
| **Nonprofit Midmarket Edition** | • Leverage prebuilt financial, revenue, expense, fundraising and grant reports, including Financial Accounting Standards Board (FASB) reports.<br>• Display prebuilt KPIs and Dashboards for various roles.<br>• Quickly view overall giving and relationships using the fund dashboard and relationship report. |
| **Pay When Paid** | • Improve cash flow management by facilitating vendor bill payment when customer funds are available.<br>• Commonly associated with projects, when receivables for the project must fund payments.<br>• Review bills and confirm or defer payments prior to payment processing.<br>• Optionally exempt vendors and projects from pay when paid processing.<br>• View the cash position for a project at any time. |

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| **PDF Generator** | • Addresses printing requirements on records or transactions.<br>• Configure templates for generating professional PDF output.<br>• Easily bulk print and email PDF files.<br>• Leverage rich mapping and data transformation capabilities.<br>• Conveniently retrieve generated PDF files. |
| **Project from Opportunity** | • Automatically create and update projects based on the probability level of the opportunity.<br>• Automatically link opportunities to projects.<br>• Define what fields are sourced to the project from the opportunity based on the probability level. |
| **Rebate Management** | • Manage rebate agreements with customers or vendors based on the sale or purchase of goods and services.<br>• Define priority and stackability rules when applying multiple rebates to a single transaction.<br>• Calculate rebates using percentage, amount flat rate, fixed cost or guaranteed profit percentage.<br>• Calculate the impact of rebates on sale profit.<br>• View rebates applied on transactions in real-time.<br>• Process rebate claims. |
| **Return Authorization from Case** | • Create a return authorization or a replacement sales order from a case record.<br>• Link related sales order and return authorization to the case record.<br>• Update the case status when the returning items are received. |
| **Sales Return Accounting** | • Monitor sales returns by posting sales returns to an account different from the sales account.<br>• Create and view custom GL impact lines on credit memos and cash sale refunds.<br>• Configure Sales Returns account that will be used in creating the custom GL lines. |

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| **Shared Vendor Bills** | • Supports accounting for shared expenses (like rental fees) where one business entity pays the vendor and the expenses are allocated across other business entities.<br>• Distribute expenses across subsidiaries, departments, classes, locations or accounts.<br>• Apply distributions to the entire bill or to specific line items on the bill.<br>• Automate the creation of standard or inter-company Journal Entries. |
| **SuiteAdaptor** | • Rapidly build inbound and outbound integrations between NetSuite and external systems using this configuration-driven, scalable, secure and extensible solutions.<br>• Leverage real-time and near real-time integrations (synchronous and asynchronous message exchange).<br>• Leverage the XML and JSON message formats.<br>• Run HTTP authentication and options to support additional authentication methods.<br>• Rich response and error handling, including retry. |
| **Vendor Prepayments** | • Pay vendors in advance prior to receiving goods or services.<br>• Record prepayment against the purchase order, with prepayment bills automatically created when the PO is approved.<br>• Prepayment credits applied during vendor bill payment, automatically or with a user interface.<br>• Make multiple prepayments per purchase order if necessary. |